





# Agenda

- Company Briefs
- Energy Market in Türkiye
- Operational Data

- Galata Wind's
  Corporate Strategy
- Financial Data
- Corporate Governance & Sustainability



GALATAWIND 🎏

Annex



Company Briefs



#### **Doğan Holding | Overview of Operations**



#### **Electricty Generation**

Galata Wind Enerji Aslancık HES (JV)



#### Mining

Gümüştaş Madencilik Doku Madencilik



#### Finance

Hepiyi Sigorta D Yatırım Bankası **Doruk Faktoring** Öncü GSYO



#### **Industry & Trade**

Karel Elektronik Sesa Ambalaj Doğan DışTicaret



#### **Automotive**

Doğan Trend Otomotiv



#### Internet & Entertainment -

Hepsiemlak Kanal D Romanya



#### - Real Estate

D Gayrimenkul Milta Marina



#### **CORPORATE INFORMATION**

**Company Name** Doğan Şirketler Grubu Holding A.Ş.

**Established** 22 September 1980 **Issued Capital** 2,616,996,091 TRY **Registered Capital Ceiling** 4,000,000,000 TRY **IPO Date** 21 June 1993

**Traded Stock Exchange** Borsa İstanbul Ticker **DOHOL.IS** Free Float 35.87%

#### **PUBLIC COMPANIES**

Doğan Holding DOHOL Galata Wind Enerji **GWIND** Karel Elektronik **KAREL** 

#### SHAREHOLDING STRUCTURE

**Free Float** 36% **Doğan Family** 64%

Information as of Dec 31, 2024





#### **Galata Wind At A Glance**



#### **Dynamic Young Talent**

68

**Employees** 

**38 years** Average Age

**28**%

Women Employees

5

Female Engineer @WPP 26%

Employee Growth yoy

19%

PhDs & Master's Degrees



#### **ESG Driven**

1st

Green IPO in Türkiye

100%

Renewable Energy

Rating

Rated periodically by renowned institutions

**79** MW

Last commissioned WPP

Clean energy for a clean future



#### Major Local Shareholder w/ Future Growth Vision

- One of the larger conglomerates in Türkiye with TRY 139.7 billion in total assets.
- ▶ Galata Wind is the largest EBITDA contributor with 54% margin.

#### **CORPORATE INFORMATION**

Company Name Galata Wind Enerji A.Ş.

Established 4 April 2006 Issued Capital 540,000,000 TRY

Registered Capital Ceiling 1,000,000,000 TRY

IPO Date 22 April 2021

Traded Stock Exchange Borsa İstanbul Ticker GWIND.IS

Free Float 30%

#### **SHAREHOLDING STRUCTURE**

**Free Float** 

30%

Doğan Şirketler Grubu Holding A.Ş.

70%

#### **CORE VALUES**

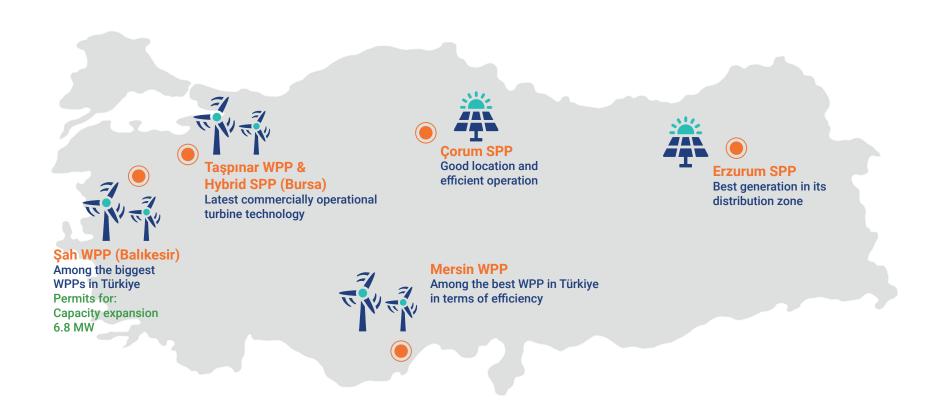
- 1 We appreciate the value.
- 2 We bring innovation.
- 3 We act with responsibility and transparency.
- We approach our work with passion.
- We achieve together.

Information as of Dec 31, 2024 / Source: Matriks, Refinitiv





#### Strategic placement to capture the most efficient generation



~360 MW

**Total Capacity** 

~1 billion kWh

**Yearly Generation** 

100%

Renewable Energy

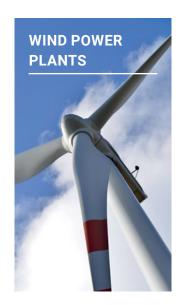
~490k tCO<sub>2</sub>

**Yearly Carbon Emission Reduction** 





#### **Galata Wind Portfolio | Business Segments**



	Şah WPP	Mersin WPP	Taşpınar WPP 79 MW	
Installed Capacity	105 MW	99.9 MW		
Number of Turbines	35	26	16	
Turbine Supplier	Vestas	Vestas	Nordex	
COD	May 2011	Mar 2010	Nov 2020	
Average Yearly Generation (MWh)	330,000	342,000	225,000	
Capacity Utilization Rate	35.8%	43.2%	35.2%	
Sales Price	MCP	MCP	\$94/MWh	
Average Carbon Reduction	170,000 tons/year	160,000 tons/year	125,000 tons/year	
Termintion of Licence	2057	2056	2069	
Final Year in YEKDEM (FiT)	2021	2020	2030	

SOLA PLAN	R PO\ ITS	WER	

	Çorum SPP	Erzurum SPP	Taşpınar Hybrid SPP	
Installed Capacity	9.4 MW	24.7 MW	36.2 MW	
Panel Brand	Jinko	Smart Solar	Elin Sirius & CW	
Inverter Manufacturer	SMA	Huawei	Sungrow & Chint	
COD	Dec 2017	Dec 2018	Dec 2023	
Average Yearly Generation (MWh)	14,000	40,000	N/A	
Capacity Utilization Rate	20%	23%	N/A	
Sales Price	\$133/MWh	\$133/MWh	\$94/MWh	
Average Carbon Reduction	7,000 tons/year	20,000 tons/year	N/A	
Termintion of Licence	Unlicenced	Unlicenced	2069	
Final Year in YEKDEM (FiT)	2027	2028	2030	

## **Carbon Emission Certificate Right Sales**

Due to its renewable electricity generation, the power plants can be granted carbon emission reductions on a yearly basis.
On average carbon emissions are reduced on a yearly basis at around 490k tons.
In line with the Gold Standard and VCS, these certificates can be sold on the Voluntary Carbon Market.





### **Rooftop Solar System Installation**

Sunflower Solar, 100% subsidiary, aims to ensure that every household generates its own clean energy with commercial and industrial solar rooftop projects. The Company also conducts research into alternative and niche technologies such as electric vehicle charging stations and battery systems.







#### **Milestones**

#### 2023 ▶ Mersin WPP Capacity Extension of 39 MW approved. ▶ Pre licensing of 350 MW 2021 approved for electricity storage power generation plants. 2019 ▶ Taşpınar WPP at full ▶ Renewable Energy Investment capacity (03/21). Abroad started, 300 MW SPP ▶ Purchase of Erzurum ▶ First Green IPO of Türkiye 2006 across Europe. SPP 2017 (04/21)▶ 13 MW Taşpınar WPP Extension ▶ Founded as "GY Enerii Unlicensed power plants ▶ The Company began & 16.4 MW Hybrid PV taken into trading on Borsa Istanbul Danışmanlık Proje (20 plants) were merged ▶ Additional capacity of 21 operation. Mühendislik Üretim Ticaret under Galata Wind. with the GWIND ticker on MW to Mersin WPP. ▶ ESG Score from Sustainalytics ve Sanavi Limited Sirketi". 22.04.2021. was determined as 14.9. 126 MW 177.1 MW 206.6 MW 269 MW 297.2 MW • 167.7 MW 200 MW 269 MW 290.2 MW 2024 2012 2018 2020 2022 ▶ A green loan agreement amounting to USD 25 million was signed with Proparco, a subsidiary of the French Development Agency (AFD). ▶ Name change to "Galata Acquired shares of Gökova ▶ Purchase of Corum SPP. Partial provisional Elektrik Üretim ve Ticaret A.S. Wind Enerii A.S." ▶ The "Corporate Volunteering Policy and acceptance and start of Unlicensed power plants (Alapınar WPP). Procedure" was enacted. ▶ Doğan Holding takes generation for Taspınar (8 plants) were merged over as subsidiary. ▶ EBRD loan agreement for USD WPP (10/20) ▶ 7 MW Taspınar Hybrid Solar Power Plant was under Galata Wind. 45 million was signed. commissioned. ▶ Renewable energy ▶ All stakes in Sunflower generation starts with Solar Günes Sistemleri ▶ The company started trading on ▶ Türkiye's first sustainability report referencing purchase of Sah WPP Ticaret A.Ş. were the BIST Corporate Governance ESRS and TSRS was published. and Mersin WPP. Index after its Corporate acquired. ▶ 2 storage-integrated solar power plants with **Governance Compliance Rating** a total installed capacity of 60 MW were





acquired in Ankara.

15.2.

assessed at 76 points.

was raised to 9.57 out of 10.

▶ Sustainable Fitch's ESG Corporate Rating was

▶ Corporate Governance Compliance Rating

Sustainalytics assigned an Environmental,

Social, and Governance (ESG) Risk Rating of

was determined as 9.4 out of

▶ The Sustainability Committee

of Directors, sustainability

was formed under the Board

policies were published, and the first materiality workshop was

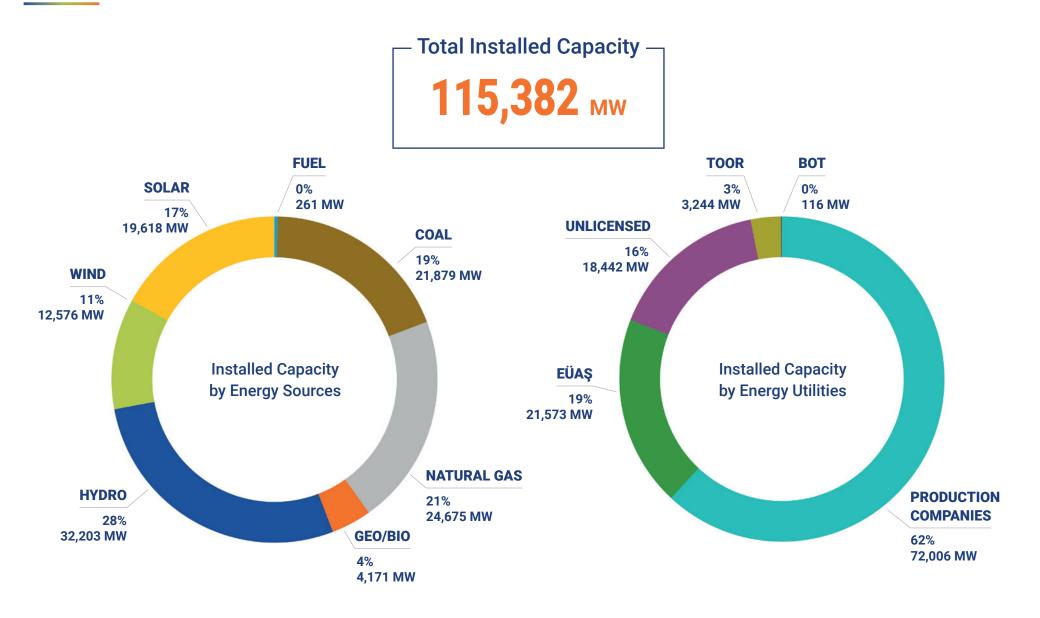
10.

conducted.



Energy Market in Türkiye





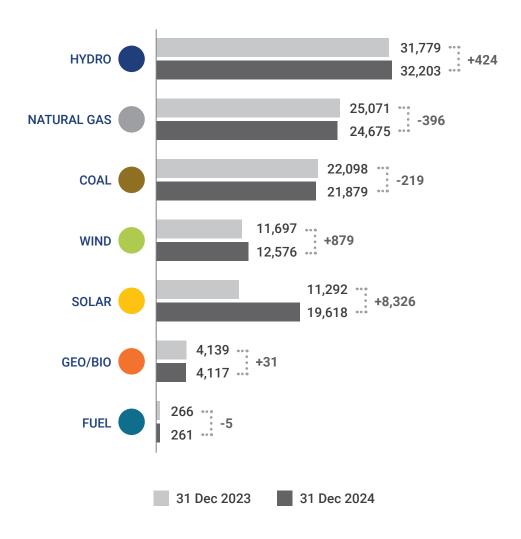
Source: TEİAŞ Installed Capacity Report - December 2024



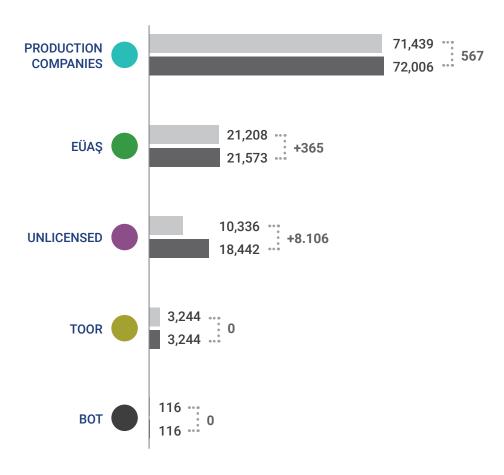


#### **Türkiye Installed Capacity | Dec 2023/Dec 2024**

#### **INSTALLED CAPACITY BY ENERGY RESOURCES (MW)**



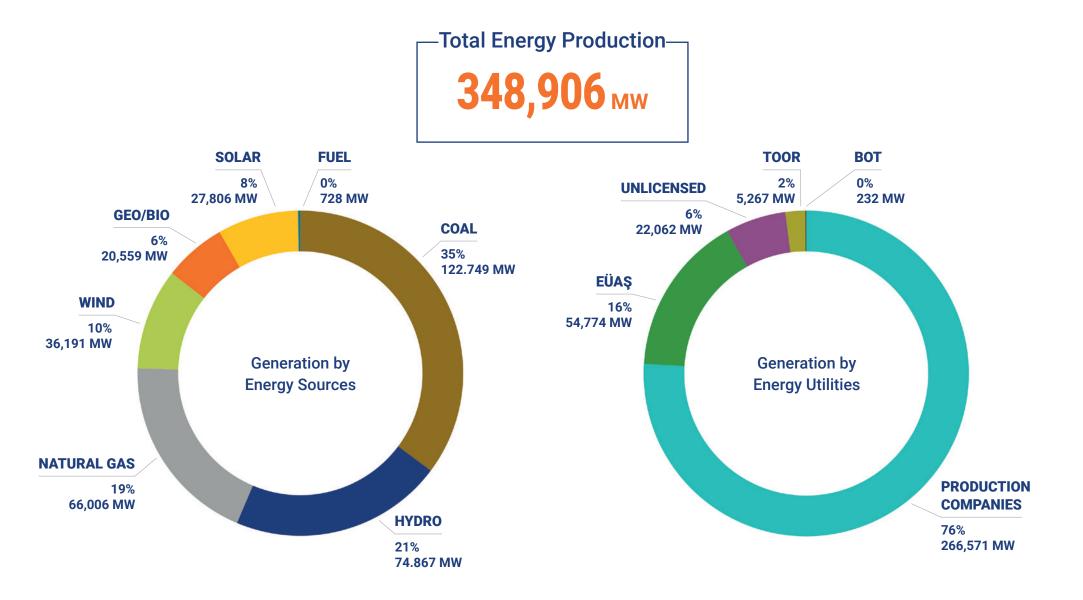
#### **INSTALLED CAPACITY BY ENERGY UTILITIES (MW)**



Source: TEİAŞ Installed Capacity Report - December 2024







Source: TEİAŞ Energy Generation Report - December 2024



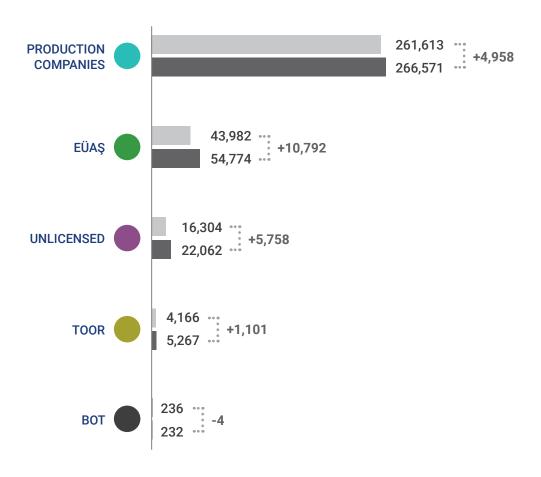


#### **Türkiye Energy Generation | Dec 2023/Dec 2024**

#### **GENERATION BY ENERGY RESOURCES (MW)**

# 118,292 ··· +4,457 122,749 ··· +4,457 COAL 63,840 ··· +11,027 **HYDRO NATURAL GAS** 36,503 ··· -312 36,191 ··· WIND GEO/BIO SOLAR **FUEL** 31 Dec 2023 31 Dec 2024

#### **GENERATION BY ENERGY UTILITIES (MW)**



Source: TEİAŞ Energy Generation Report - December 2024







#### **Total Consumption (thousand MWh)**



Total consumption as of Dec 31, 2024

347,921 MWh

As of end-December 2024, electricity consumption increased by 5.3% compared to the same period last year.

5.3%





#### **Electricity Prices (2023-2024)**

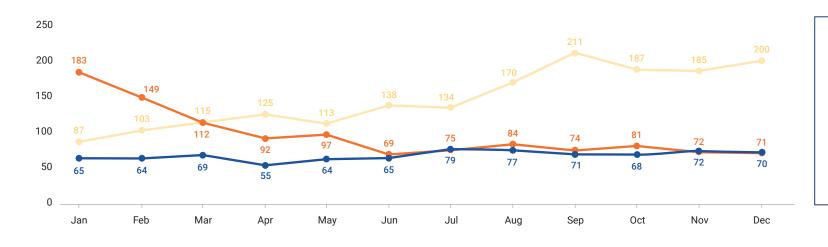
#### **TRY/MWh**



#### **Average Prices (TRY)**

- 2022 MCP 2,506
- 2023 MCP 2,191
- 2024 MCP **2,233**

#### **USD/MWh**



#### Average Prices (USD)

- 2022 MCP 147
- 2023 MCP
- 2024 MCP **68**





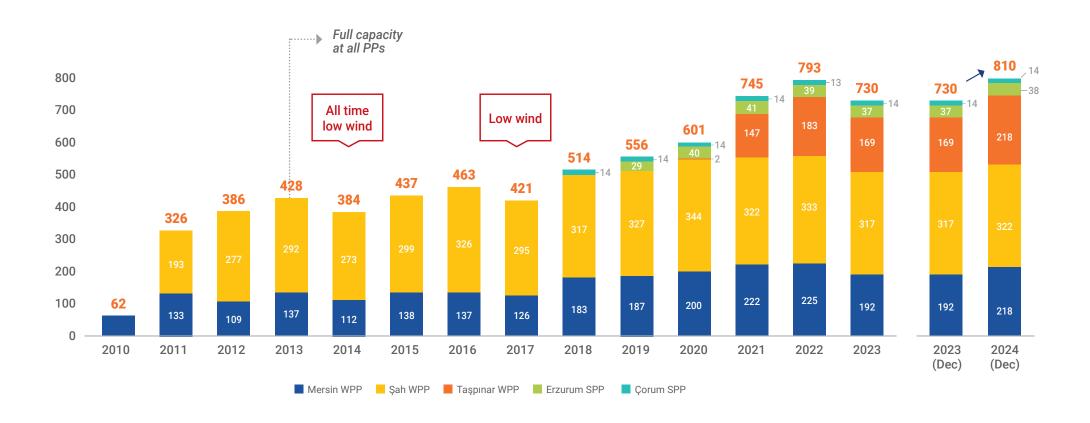


Operational Data



#### **Operation | Generation**

#### **Generation Growth (GWh)**



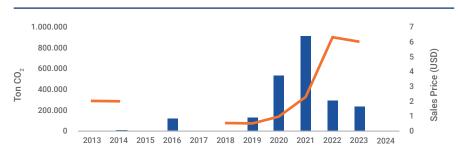




#### **Operation | Carbon Emission Certificate Rights Sales**

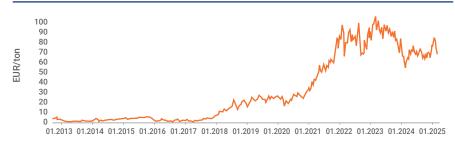


#### **Carbon Emission Reduction Certificate Sales**



As the carbon markets gained momentum in 2019, the company sold it's stock gradually and successfully increased the average sales price. No carbon credit certificates were issued in 2024 as prices in the carbon markets fell to very low levels.

#### **EU-ETS Prices (2015-2025)**



EU-ETS prices since 2013 to all time high in 2023 Q1.



Türkiye has a voluntary carbon market which is traded OTC in direct correlation to EU ETS prices (as seen on the left). Therefore, expectation of increases in carbon prices and thus the company's carbon revenues in the future is quite likely, in light of tightening global green policies and heightened sustainability sensitivity.

~490,000 tons

**Emission reduction annually** 

~1,500,000 tons

Sold at an average of 4 USD between 2021-2023

~1,600,000 tons

In stock in 2024

**1-2** USD/ton

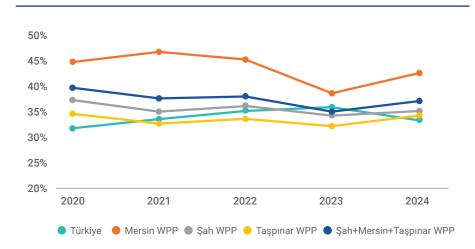
**Current price range** 



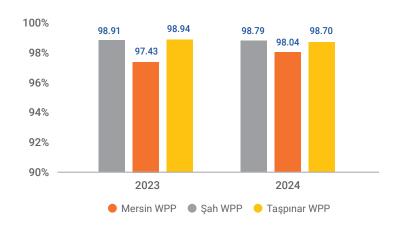


#### **Key Operational Figures | WPPs**

#### **Capacity Usage Ratio (%)**

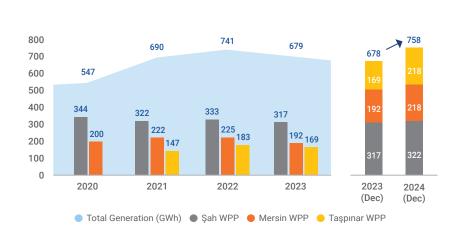


#### **Availability (%)**



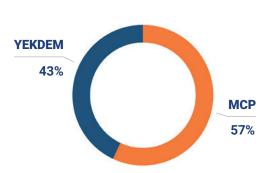
Source: TUREC, TEİAŞ

#### **WPP Generation (GWh)**



#### **Generation Price Distribution (%)**

#### **2024 Price Distribution**





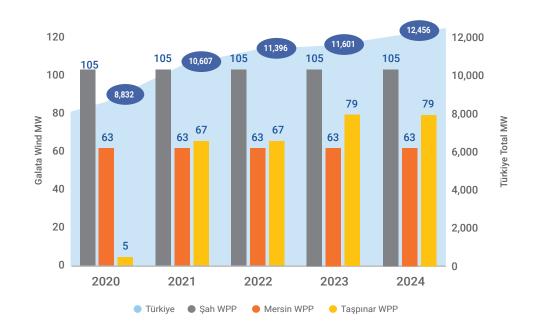


#### **Share of Generation and Installed Capacity | WPPs**

#### **Share of WPP Generation in Türkiye Wind Supply (GWh)**

#### 40,000 36,503 35,092 350 333 35,000 322 322 317 31,001 300 30,000 24,607 Galata Wind GWh 25,000 250 225 218218 222 200 192 20,000 200 183 169 147 150 15,000 100 10,000 50 5.000 2020 2021 2022 2023 2024 Taşpınar WPP TürkiyeŞah WPP Mersin WPP

#### **Share of WPP Installed Capacity in Türkiye Wind Power (MW)**

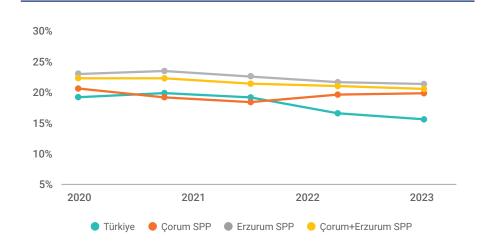






#### **Key Operational Figures | SPPs**

#### **Capacity Usage Ratio (%)**



#### **SPP Generation (GWh)**



#### **Generation Price Distribution (%)**



Source: TEİAŞ



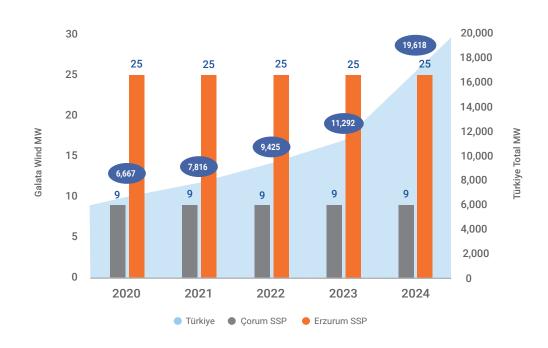


#### **Share of Generation and Installed Capacity |SPPs**

#### **Share of SPP Generation in Türkiye Solar Supply (GWh)**

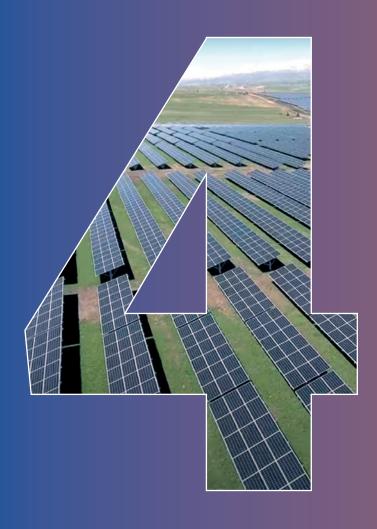
#### 30,000 45 40 25,000 38 40 37 35 18,543 20,000 17,951 Türkiye Total GWh Galata Wind GWh 30 13,530 25 15,000 20 14 10.000 13 15 13 10 5,000 5 2020 2021 2022 2023 2024 TürkiyeÇorum SPP Erzurum SPP

#### **Share of SPP Installed Capacity in Türkiye Solar Power (MW)**









Galata Wind's Corporate Strategy



#### **Galata Wind's Corporate Strategy**

#### Strategic Goal

To become one of the leading renewable energy generators in Türkiye and the world



#### **Additional Capacity**

 Extension of 44 MW; 37.2 MW - 6 turbines for Mersin WPP & 6.8 MW - 1 turbine for Taspinar WPP

## M&As and/or greenfield project development

- Small to mid-scale licensed and/or pre-licensed projects up to 50 MW
- Alapınar WPP 15.8 MW licensed brownfield project (COD: 2026)

# Business models via new EMRA legislation

- Taşpınar Hybrid PV of 42.5 MW; 1st Phase 16,4
   MW (COD: H1 2024) / 2nd Phase 19.8 MW (2025)
- Total of 9 pre-licensed WPP and SPP project with storage facilities - 300 MW WPP + 110 MW SPP (2026 and beyond)
- New license from YEKA tenders guaranteed price up to 15 years for WPP (onshore & offshore) and SPP
- Possible synergy from the EV Charging Station and Storage Facility legislations
- Roof-top PV installation via Sunflower Solar subsidiary - know-how of 10 MW project development, 600 kW turnkey installation

#### **Projects in Europe**

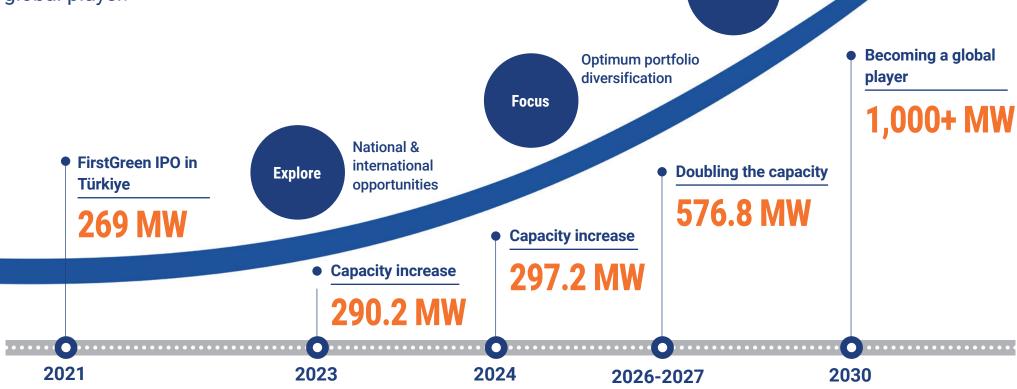
- Greenfield project development and acquisition of construction-ready projects in solar energy - total 300 MW
- Battery projects
- Europe HQ established in the Netherlands





#### **Galata Wind's Corporate Strategy | Growth Strategy**

GWIND aims to double its installed capacity to over 1,000 MW by 2030. On the longer run, it aims to be a global player.



Sustainable & Foreseeable Profit Margins & Cash Flows, Efficient Net Debt/EBITDA, Dividend Distribution





Portfolio

growth

**Expansion** 

#### **Galata Wind's Corporate Strategy | Investment Pipeline - Türkiye**

# Until 2026 year-end Taspinar WPP Ext. 11.8 MW (2024) Taspinar Hybrid SPP Phase 1 16.4 MW (2024) Phase 2 19.8 MW (2025) Alapinar WPP 15.8 MW (2026) Mersin WPP Ext. 37.2 MW (2025)

# Capacity Extensions and New Acquisitions

Total of 108 MW investment commissioning until 2026 year-end

#### Between 2026-2030



# New EMRA Legislation: Power

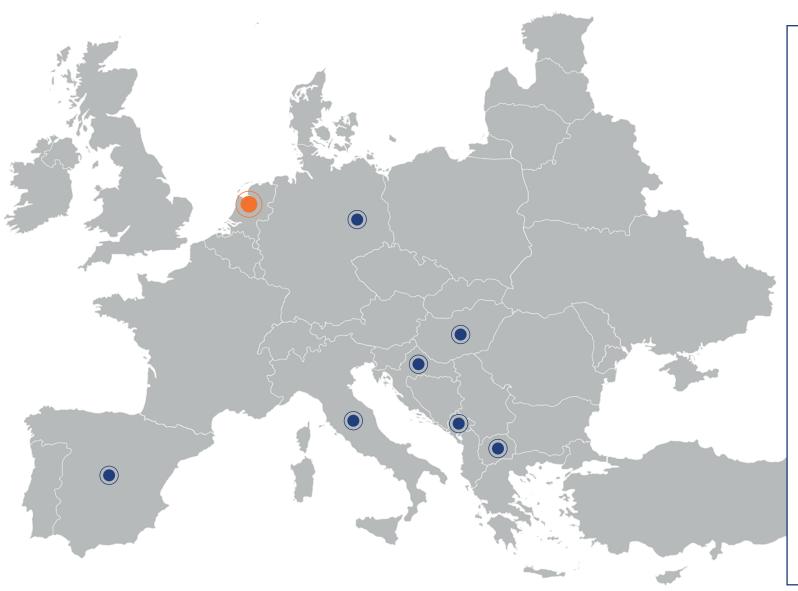
Plants with Storage Facilities

Total of 410 MW -300 MW WPP & 110 MW SPP construction and commissioning between 2026-2030





#### **Galata Wind's Corporate Strategy | Investment Pipeline-Europe**



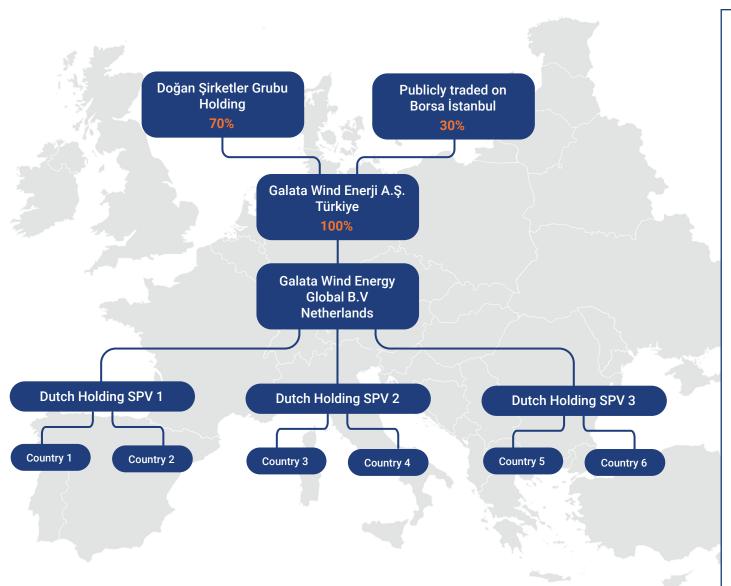
#### **Activities in Europe**

- Various opportunities studied & analyzed since 2021
- Amongst some; Italy, Spain, Hungary, Ukraine, Kosovo, Montenegro, Germany, Macedonia
- European HQ established in the Netherlands in July 2023
- Contracts signed for the development of a total of 300 MW of solar PV projects and purchase commitments for construction-ready projects
- ▶ Target: Tenders, new FIT Schemes and Longterm PPAs in different countries
- Commissioning of projects in 2026 and 2027





#### **Galata Wind's Corporate Strategy | Organizational Structure - Europe**



#### **Structure in Europe**

- ▶ 1 million Euro initial capital
- ▶ The set up of the proposed double layer of holding BVs allows for control over the separate investments that Galata Wind Türkiye aims to make in the European SPVs.
- ▶ The intermediate holding companies that are held by Galata Wind Global BV provide for flexibility in case it is desired that an investment in a European SPV should be sold or that a future joint venture partner should join.
- ▶ Galata Wind Global BV should be able to distribute the dividends to Galata Wind Türkiye free of Dutch dividend withholding tax. Under the application of the tax treaty between the Netherland and Türkiye, Türkiye should exempt the dividends from Turkish CIT.
- SunSpark GmbH in Germany and Solevento Investments S.R.L. in Italy were established under Galata Wind Global BV.





#### **Galata Wind's Corporate Strategy | Investment Pipeline**

354.2 MW

**Total Installed Capacity - Present** 2026-2027 2030 Alapınar WPP (New License) 15.8 MW Mersin WPP 99.9 MW Şah WPP (Capacity expansion) 6.8 MW **European SPP Investments** 100 MW 105 MW **European SPP Investments** 200 MW Taşpınar WPP + Hybrid SPP 115.2 MW **PPs with Storage**  Germany Agri PV 63 MW Germany BESS 60 MW **WPP 300 MW** Corum SPP 9.4 MW SPP 110 MW Italy PV 9 MW **Erzurum SPP** 24.7 MW

**576.8** MW

	Şah WPP (Capacity expansion)	Alapınar WPP (New License)	Europe SPP	PPs with Storage	
Project Size	1 Turbine (6.8 MW)	3 Turbines (15.8 MW)	2 Phases (200 MW + 100 MW)	4-year 410 MW (300 WPP + 110 SPP)	
COD	Q2 2026	Q2 2026	2026 + 2027	2026 -2030	
Construction Start	Q1 2026	Q1 2026 Q1 2026		2026 -2030	
Prices	MCP	New \$FIT or MCP			
CUR	36%	-	-	-	

#### Annual Average Day Ahead Market Price (DAMP) forecasts between 2023 and 2042 (USD/MWh) New FIT Ceiling - Spot Prices 85.5 85.5 82.0 82.3 84.5 85.5 85.5 85.5 100 81.8 78.8 50 75.7 75.6 76.2 71.5 72.7 74.2 74.8 71.3 70.2 72.1 72.8 71.5 72.5 71.7 71.6 71.4 71.7 72.5 2024 2030 2025 2026 2027 2028 2029 2031 2032 2033 2034 2035 2036 2037 2038 2039 2040 2041 2042 2043





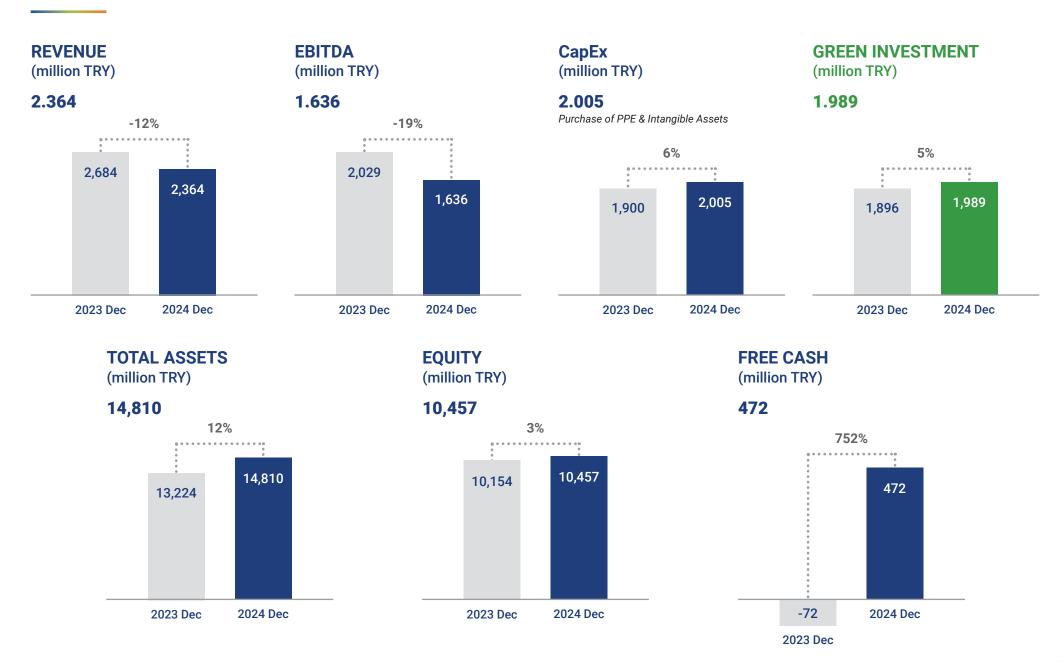
1,086.8 mw



Financial Data



#### **Financial Performance**







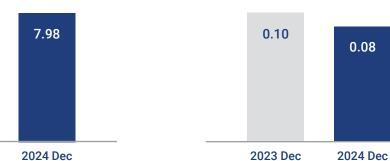
#### **Margins**

**GROSS MARGIN NET DEBT / EBITDA\* EBITDA MARGIN** (%) (%) (%) **52.50** 69.19 0.54 59.48 75.58 69.19 52.50 0.48 2024 Dec 2023 Dec 2024 Dec 2023 Dec 2023 Dec **ROA ROE NET FINANCIAL DEBT/EQUITY** (%) (%) (%) 5.63 7.98 0.08 6.81 8.87

5.63

2024 Dec

2023 Dec







0.54

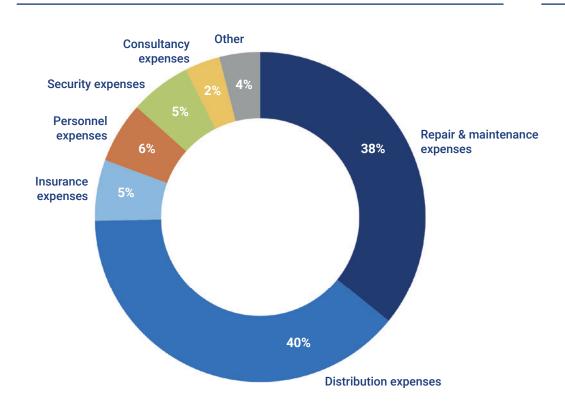
2024 Dec

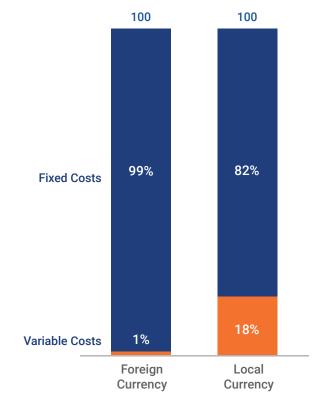
2023 Dec

#### **Distribution of Cost of Sales**

#### **Cost Distribution by Nature 2024**

#### **Cost Distribution by Currency**





#### As of 31 Dec 2024

- ▶ 32% of Cost of Sales is based in foreign currency
- ▶ 20% of Cost of Sales consists variable costs
- ▶ Cost per MWh is approx. TRY 629 (USD 19.2)







Corporate Governance & Sustainability





	Çağlar Göğüş Chairman	Bora Yalınay Vice Chairman	Burak Kuyan Executive Director	Neslihan Sadıkoğlu Member	Hüseyin Faik Açıkalın Ind. Member	Ozan Korkmaz Ind. Member
Committee Chair	Investment				Audit, Early Detection of Risk, Sustainability	Corporate Governance
Tenure Commenced	2019	2021	2012	2021	2021	2021
Financial Expertise	•	•	•	•	•	•
Industry Experience			•			•
International Expertise	•	•			•	
Technology/Digital Media	•			•		•
Sustainability	•	•	•	•	•	•
Overall Experience (years)	27	26	21	24	36	16





#### **Executive Directors | Dynamic Team**



Burak Kuyan
Chief Executive Officer
15+ years sector experience
with finance & private equity
background



Z. Onur AytekinChief Financial Officer5+ years Group experiencewith finance & auditbackground



M. Ali Gürpınar
Chief Operations Officer

10+ years sector experience
with engineering &
renewables background



Özlen Ertuğrul Cendere Chief Legal Officer 15+ years Group experience with corporate law & M&As background

#### **Doing**

- DIPLOMACY Effectively and tactfully handling difficult or sensitive issues.
- ► TEAMWORK Cooperating with others to meet objectives.
- INTERPERSONAL SKILLS Effectively communicating, building rapport and relating well to all kinds of people.
- CONFLICT MANAGEMENT Understanding, addressing and resolving conflict constructively.

Source: Selection from the Mastermind Skills Matrix

#### **Thinking**

- FUTURISTIC THINKING Imagining, envisioning, projecting and/or creating what has not yet been actualized.
- PROBLEM SOLVING Defining, analyzing and diagnosing key components of a problem to formulate a solution.
- DECISION MAKING Analyzing all aspects of a situation to make consistently sound and timely decisions.
- CREATIVITY AND INNOVATION Creating new approaches, designs, processes, technologies and/or systems to achieve the desired result.

#### **Being**

- FLEXIBILITY Readily modifying, responding and adapting to change with minimal resistance.
- LEADERSHIP Organizing and influencing people to believe in a vision while creating a sense of purpose and direction.
- GOAL ORIENTATION Setting, pursuing and attaining goals, regardless of obstacles or circumstances.
- RESILIENCY Quickly recovering from adversity.





## **Corporate Governance Structure**

## **Board of Directors**

- 6 Board Members
- 1 Female Board Member
- 2 Independent Board Members

#### **Executive Team**

Dynamic Young Team CEO, CFO, COO, CLO

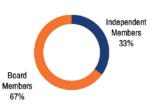
#### Structure

- Corporate Governance Rating 9.57/10
- Chairman and CEO are separate
- No voting rights restrictions
- Ability to add items to the AGM agenda or to convene an EGM
- Audit Committee comprised only of Independent Board Members

#### **Board Committees**

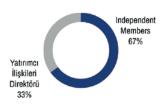
## Board of Directors

2 Independent Members, 4 Board Members



#### Corporate Governance Committee

2 Independent Members, 1 Investor Relations Director



#### Early Detection of Risk Committee

1 Independent Members, 2 Board Members



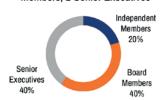
#### Audit Committee

2 Independent Members



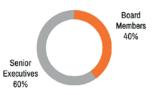
#### Sustainability Committee

1 Independent Member, 2 Board Members, 2 Senior Executives



#### Investment Committee

2 Board Members, 3 Senior Executives



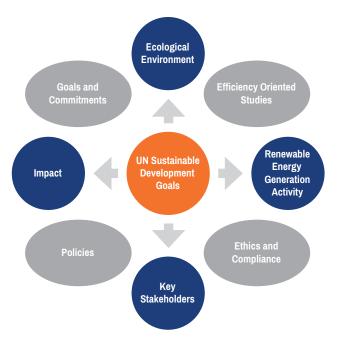




## **Sustainability**

## **Sustainability Approach**

- Sustainable development is a critical component of business strategy.
- Sustainability management structure is based on the principles of accountability, transparency, and stakeholder engagement.
- Sustainability Committee, which consists of members of the Board of Directors and functions directly under the Board, is responsible for determining sustainability targets, monitoring progress, ensuring compliance with laws and regulations, as well as voluntary codes and standards, related to ESG conventions.



## **ISO Integrated Management System**

- ISO 9001:2015 Quality Management System
- ISO 14001:2015 Environmental Management System
- ▶ ISO 45001:2018 Occupational Health and Safety Management System
- ISO 10002:2018 Customer Satisfaction Management System
- ▶ ISO 50001:2018 Energy Management System
- ▶ ISO 27001:2022 Information Security Management System

## **Sustainability Management Structure**























## **Galata Wind Sustainability Strategy**



By generating 100% renewable, environmentally friendly electricity, we reduce carbon emissions by approximately 490,000 tons annually. Our goal is to increase our renewable installed capacity to over 1,000 MW by the end of 2030 and to eliminate carbon emissions from our operations.

The foundation of all our processes are based on international sustainability principles and our targets are updated according to our material issues.

We fulfill our responsibilities by using sustainable financial resources, and plan our investments by ensuring that our processes are audited, our targets are monitored, and our resources are used properly and efficiently. As Galata Wind, we care about the world we live in, invest in the right projects that add value to all our stakeholders, and focus on sustainability, the environment, and community engagement in our administrative affairs and operational processes.

We act with the approval and trust of all our stakeholders, starting with our employees, and recognize the importance of our goals for sustainability. By considering the ecological environment as a key stakeholder, we comprehensively address our environmental material issues.





## **Galata Wind Sustainability Business Model**

## **Climate Adaptation and Resilience Strategy**

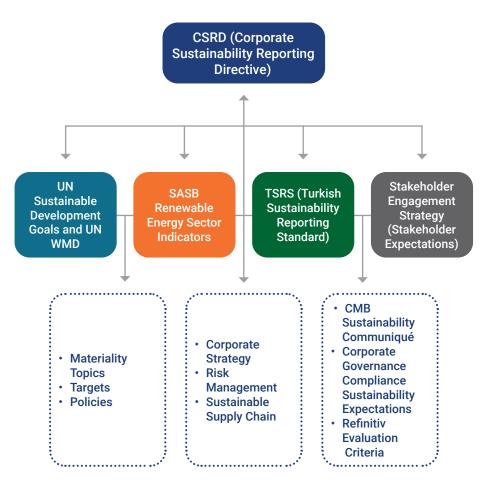
A proactive approach increases operational efficiency by minimizing disruptions.





anchoring systems and using weather-resistant materials).

## **Sustainability Management Model**



The Company has completed the Double Materiality Workshop and will report the details in the Sustainability Report.





## **Environment and Community Programs**

#### **Biodiversity Program**



Taşpınar WPP/SPP Hybrid Power Plant Supporting Natural Life, Conserving Biodiversity, and Environmental Sustainability Program

- Galata Wind launched a three-year-long Biodiversity Program in 2023 to support the bird and bat population in the Taşpınar hybrid power plant site.
- The program, developed with academic support from universities, was initiated with the aim of preserving biodiversity within the existing fauna area, increasing bird and bat populations, and maintaining ecological balance.
- 50 bird and 30 bat nests were placed at various locations within the forest covering part of the power plant site. The nests are monitored periodically.
- Galata Wind employees actively participated in the placement and monitoring of bird and bat nests, contributing a total of 540 volunteer hours in 2024.

# Corporate Volunteer Programs and Sponsorships



## **Support for sports and furry friends**

- As a company that always champions youth and sports, Galata Wind became a sponsor of both Nilüfer Belediyespor Women's Volleyball Team and the Nilüfer Belediyespor Women's Handball Team, which compete in the Sultans League of Nilüfer district, where Taşpınar Power Plant is located.
- Galata Wind supports biodiversity and animal rights through the "Protecting Our Furry Friends" project carried out at Taşpınar WPP, Bandırma Şah WPP, and Erzurum SPP, ensuring that they can continue living in their natural ecosystem. In 2024, a total of 900 volunteer hours were dedicated to this project across the three power plants.

## **Collaboration Programs**



## **Yuvam Dünya Association**

Since 2023, Galata Wind is a principal supporter of Yuvam Dünya Association to conduct awareness-raising and educational activities aimed at mitigating the effects of climate change, protecting ecosystems, and enhancing biodiversity.

#### **Sustainable Development Association (SKD)**

Galata Wind, as a member of SKD Türkiye, has launched a webinar series covering topics such as renewable energy regulations and financing, e-mobility, energy storage, and battery technologies.

## İstanbul Technical University ZES Solar Car Team & Yıldız Technical University Wind Car Team

Galata Wind continues to support university students working in the fields of innovation, sustainability, and clean energy as part of its vision to create a healthier planet and a more livable world. In this context, the company supports the participation of the ITU ZES Solar Car team and the YTU Wind Energy Club's Wind Car Team in international competitions.





## **Sustainability Rating**





## Galata Wind Enerji A.Ş.

Corporates | Utilities - Non US | Türkiye | ESG Entry Rating

ESG Rating Type	ESG Rating <sup>a</sup>	Score	Analysis Type
Entity	2	76	Full Entity
Instrument	Not Applicable	Not Applicable	Not Applicable
Framework	Not Applicable	Not Applicable	Not Applicable

a ESG Rating of 1-5, where 1 is the strongest. Date ESG Rating and score assigned: 23 October 2024.

Note: For Framework, analysis types can be green, social, sustanability, sustanability-linked, conventional, or other.

Among 13 companies in Türkiye	1.
Among 150 companies in the industry	%10
Among 800 companies globally	%5
In the EMEA region	2.



## **ESG Risk Rating**

**15,2**Last Full Update Dec 24,2023

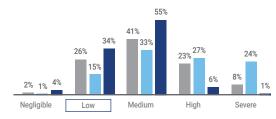
+0.3

Momentum

## **Low Risk**



# ESG Risk Rating Distribution (%)



#### **ESG Risk Rating Ranking**

UNIVERSE	RANK (1st = Lowest Risk)	PERCENTILE (1st = Top Score)
Global Universe	1,773/15,104	13th
Utilities INDUSTRY	41/648	7th
Renewable Power Production SUBINDUSTRY	17/89	19th





## **Sustainability Rating**

# **S&P Global** Ratings

Transparent Reporting

Very High



#### **ESG Profile 48**

#### Preparedness +3



A higher score indicates better sustainability. Figures subject to rounding.



## Galata Wind Enerji A.Ş.

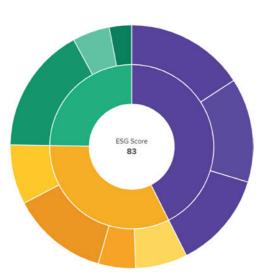
ESG Score: 83/100

Based on Galata Wind Enerji Anonim Şirketi's selfreported FY 2023 data

14/333

Out of Electric Utilities & IPPs Companies.

The LSEG ESG score measures a company's ESG performance based on publicly verifiable reported data (2023 score: 56)



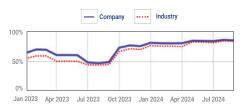
# **CSRHUB®**

Consensus ESG Ratings





#### **ESG Ranking History**



Industry average is for the 615 companies in Alternative Energy industry

CSRHub is an independent, global Environmental, Social and Governance (ESG) rating and information database. (2023 score 44)





## **Investor Relations**



Müge Yücel, GRCP
Director of Investor Relations & Sustainability
Corporate Governance Committee Member
Sustainability Committee Member

**Address** 

Burhaniye Mahallesi, Kısıklı Caddesi No: 65 34676 Üsküdar/İstanbul

#### **Contact**

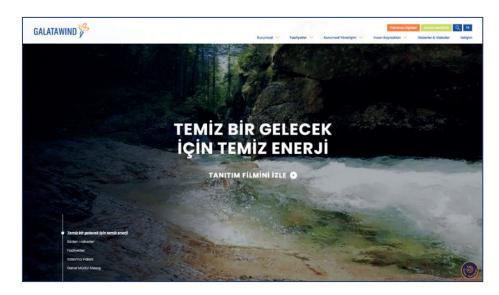
ir@galatawind.com.tr +90 216 556 94 74

## **Corporate Website**

galatawindenerji.com

# Visit Our WEBSITE

https://www.galatawindenerji.com/









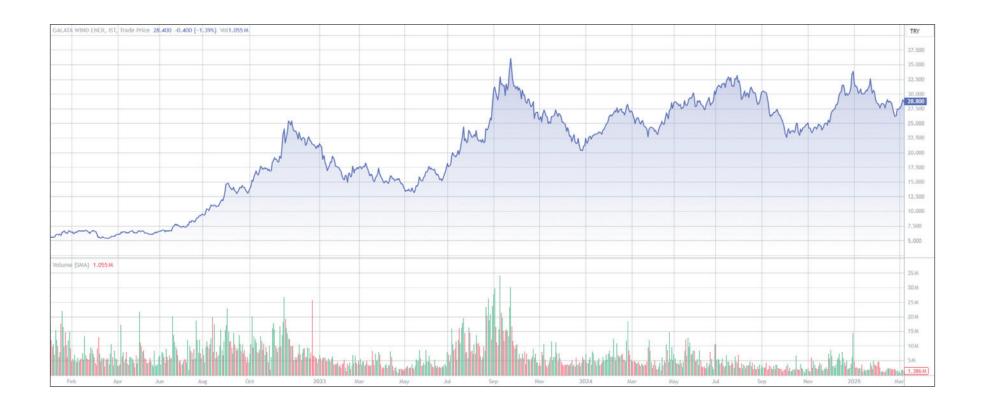








## **Stock Performance**









Annex



## **Financial Data | Balance Sheet**

Consolidated Financial Statement (m TRY)	31 Dec 2024	31 Dec 2023	Change compared to 31 December 2023
Total Assets	14,809.52	13,224.43	12%
Current Assets	1,617.44	471.27	243%
Cash and Cash Equivalents	1,318.41	95.29	1284%
Financial Investments	0.00	127.47	-100%
Non-current Assets	13,192.08	12,753.16	3%
Property, Plant & Equipment	8,915.69	7,429.65	20%
Intangible Assets	3,839.30	3,829.79	0%
Total Liabilities	4,352,86	3,070.57	42%
Current Liabilities	806.93	563.89	43%
Non-Current Liabilities	3,545.93	2,506.67	41%
Bank Borrowings	2,200.85	1,066.29	106%
Equity	10,456.65	10,153.86	3%
Net Debt	3,034.46	2,975.27	
Net Financial Debt	882.44	970.99	
Investment Amount (CapEx)	-2,004.88	-1,900.04	

#### **Current Assets:**

As of December 31, 2024, current assets increased by 243% to TRY 1,617 million. Cash and cash equivalents increased by TRY 1,223 million and trade receivables by TRY 20 million, while financial investments in short-term liquid funds for investment purposes decreased by TRY 127 million.

#### **Non-Current Assets:**

Compared to December 31, 2023, property, plant and equipment increased by 20%, mainly driven by Taşpınar Hybrid and Mersin Additional Capacity projects. Noncurrent assets increased by 3% mainly due to TRY 1,039 million decrease in prepaid expense.

Liabilities:	31 December 2024	
	Original Currency	TRY
Short-term bank borrowings: USD denominated bank barrowings	12,050,364	425,905,666
Short-term portion of long-term bank borrowings:		
EUR denominated bank barrowings	3,314,927	126,763,457
USD denominated bank barrowings	66,469	2,349,267
Long-term bank borrowings:		
EUR denominated bank barrowings	15,831,954	605,417,087
USD denominated bank barrowings	30,000,000	1,060,314,000
Total bank barrowings		2,200,847,505

EUR denominated foreign currency loans decreased from EUR 22.6 million to EUR 19.1 million with the repayment of EUR 3.4 million, while liabilities increased by TRY 1,135 million due to USD 42M loan we utilized. Deferred tax liabilities increased by 257 million, while other short term liablities decreased by TRY 186 million, resulting in an increase in total liabilities by TRY 1,282 million.

#### **Long Term Liabilities:**

In non-current liabilities, there is a deferred tax liability of TRY 1.8 billion due to temporary differences calculated in accordance with TAS 29.





## P&L Table - 31 Dec 2024/2023

Consolidated Income Statement (m TRY)	31 Dec 2024	31 Dec 2023	Yearly Change	
Revenue	2,364.40	2,684.05	-12%	
Gross Profit	1,241.27	1,596.46	-22%	
Operating Profit/Loss (-)	-226.36	-128.70	76%	
General Administrative Expenses (-)	-174.48	-91.52	91%	
Marketing Expenses (-)	-51.88	-37.18	40%	
Other Operating Income/(Expense), net	110.81	658.38	-83%	
Operating Profit Before Finance Expense	1,125.72	2,126.15	-47%	
EBITDA (*)	1,635.81	2,028.54	-19%	
Finance Income/(Expense), net	77.33	-675.05	111%	
Net Profit	834.41	900.27	-7%	
Earning/(Loss) Per Share	1,545	1,667		

<sup>\*</sup> EBITDA = Calculated with the formula gross profit-operating expense+depreciation and inter-segment eliminations are included. Depreciation of right-of-use assets included in the statement of financial position within the scope of TFRS 16 is also included in depreciation.

#### **Gross Profit:**

Galata Wind's consolidated revenues decreased by 12% y-o-y to TRY 2,364 million in 2024. Despite %11 increase in total production and 2% increase in MCP, our revenues were 12% below last year due to indexation rate of 44%. In addition, in 2023, revenues from carbon credit sales amounted to TRY 57.4 million, while no carbon credit sales were realized in 2024 due to lack of favorable prices.

Cost of sales increased by 3% to TRY 1,123 million in 2024 compared to 2023. The main reason for the increase in cost of sales is the depreciation expenses amounting to TRY 613.38 million (2023: TRY 557.55 million) due to the commissioning of Phase 1 of our Taşpınar Hybrid power plant in the second quarter of 2024. In line with the 12% decline in sales revenues, gross profit decreased by 22% to TRY 1,241.27 million

compared to the same period last year. Consolidated Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA) decreased by 19% to TRY 1,635.81 million (2023: TRY 2,028.54 million).

#### **Other Operating Income & Expenses:**

Compared to the previous year, there has been a decrease in our deposits as a result of the investments made being covered from shareholders' equity. Compared to the same period last year, interest income was lower, primarily due to the lower average TRY deposits during the period ( 2024: TRY 107.8 million and 2023: TRY 227.3 million). Despite the continued depreciation of the Turkish Lira against the USD and EUR in 2024, foreign exchange gains decreased by TRY 399 million due to the lower average monthly foreign currency deposits compared to the same period last year (2024: TRY 24.5 million and 2023: TRY 423 million). Other operating net income decreased by 83% to TRY110.81 million (2024: TRY30 million and 2023: TRY3.2 million) as other operating expenses increased by TRY26.8 million (2024: TRY30 million and 2023: TRY3.2 million).

#### **Finance Expenses:**

The main reason for the TRY 752.38 million increase in our financial income is the TRY 435.1 million increase in our monetary position gain compared to last year (2024: TRY 275.3 million and 2023: TRY -159.7 million). The primary reason for this increase is that in 2023, our monetary assets were higher than our liabilities. However, due to payments made for investments, particularly in the last quarter of 2023, our monetary assets decreased, resulting in monetary gains in 2024. In 2023, EUR/TRY exchange rate increased more compared to the same period of this year, and the foreign exchange loss on loans decreased to TRY 132.1 million (2023: TRY 552.9 million) due to the lower loan principal balance in this period.

#### **Net Profit:**

Galata Wind's profit before tax in 2024 amounted to TRY 1,203.05 million (2023: TRY 1,451.09 million). In 2024, total tax expense and deferred tax expense TRY 182 million lower compared to previous year and net profit for the period decreased by 7% to TRY 834.4 million.





## **Financial Data | Quarters before TAS 29 Inflation Adjustments**

Income Statement	Q1-2023	Q2-2023	Q3-2023	Q4-2023	Q1-2024	Q2-2024	Q3-2024	Q4-2024
Revenue	337,130,632	253,818,005	480,800,680	424,101,792	464,805,596	442,453,262	596,890,634	569,095,662
Cost of Sales (-)	-74,300,897	-72,654,771	-120,057,639	-103,569,097	-97,925,046	-128,910,623	-150,347,064	-180,729,170
GROSS PROFIT	262,829,735	181,163,234	360,743,041	320,532,695	366,880,550	313,542,639	446,543,570	388,366,492
General Administrative Expenses (-)	-8,984,968	-8,439,326	-11,828,230	-23,900,936	-30,288,011	-24,833,775	-42,965,354	-58,485,033
Marketing Expenses (-)	-2,300,259	-4,435,815	-5,262,961	-9,580,421	-7,411,307	-8,115,318	-8,849,402	-22,928,219
Other Operating Income	36,077,844	171,276,602	88,886,130	55,416,309	20,211,393	24,762,911	32,688,146	50,409,683
Other Operating Expenses	-2,072,624	-1,396,605	-3,966,021	4,626,092	-1,038,930	-8,590,513	-7,001,199	-11,972,167
OPERATING PROFIT / (LOSS)	285,549,728	338,168,090	428,571,959	347,093,739	348,353,695	296,765,944	420,415,761	345,390,756
Finance Expenses (-)	-24,522,492	-117,908,537	-64,015,080	-70,027,790	-52,776,476	-23,006,849	-62,718,157	-32,826,596
PROFIT / (LOSS) BEFORE TAXATION FROM CONTINUED OPERATIONS	261,027,236	220,259,553	364,556,879	277,065,949	295,577,219	273,759,095	357,697,604	312,564,160
Tax Income / (Expense) for the Period	-32,368,017	-16,793,607	-65,880,033	-29,433,011	-34,065,832	-42,871,671	-53,272,027	19,326,243
Deferred Tax Income / (Expense)	7,182,265	17,740,539	50,210,853	123,623,712	53,281,887	60,287,134	4,144,530	-14,085,008
PROFIT / (LOSS) FOR THE PERIOD	235,841,484	221,206,485	348,887,699	371,256,650	314,793,274	291,174,558	308,570,107	317,805,395
EBITDA	267.93	185.09	360.48	308.16	346.63	312.76	419.56	333.30
Energy Generation - GWH	185.01	142.40	219.72	182.48	201.16	189.09	209.10	210.77





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